

Press Release

ARUHI to expand variable interest product lineup through agreement with Sony Bank

November 24, 2016, Tokyo – ARUHI Corporation today announced that it concluded a bank agency service agreement with Sony Bank Incorporated on November 21. Under that agreement, variable interest home loans from Sony Bank will be available effective today at nine ARUHI branches around Japan and Wholesale Division¹ within ARUHI headquarters in Roppongi, Tokyo.

Sony Bank's "Variable Select Mortgage Loan" and Standard Mortgage Loan augment existing offerings, enabling ARUHI to offer more borrowing alternatives to its customers, who can discuss and apply for one of these attractive instruments from the online bank in person at ARUHI's branches.

ARUHI branches handling Sony Bank loans²

Sapporo Branch	Ginza Branch	Yokohama Landmark Tower Branch
Sendai Branch	Ikebukuro Branch	Osaka Branch
Tokyo Loan Center	Tama Plaza Branch	Kagoshima Branch
Wholesale Division in Roppongi		

ARUHI is Japan's largest mortgage bank, and has been the top provider of Flat 35 loans in Japan for the past six years³. Flat 35 is a long-term fixed-interest home loan offered by private-sector financial institutions in partnership with the Japan Housing Finance Agency.

Notes

¹Real estate agents will be able to inquire about the benefits of these loans through the Wholesale Division.

²Once applications are filed, Sony Bank will then take prospective borrowers through the relevant procedures.

³Source: ARUHI research of number of Flat 35 agreements concluded between fiscal 2010 and fiscal 2015.

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